## State Budget Puzzle: Adequately Financing ICF DDs

Amy Blumberg Matthew Steinorth July 15, 2019

2201 K Street, Sacramento, CA 95816

## What happened this year?

- Requested unfreezing of rates and 15% increase to right size the rates going forward
- Participated in subcommittee hearings
- Sent letters to subcommittee chairs and conference committee
- Sent a few grassroots letters urging support
- Mostly efforts on our own besides some coordination with DSN

## Outcome:

Received continued Prop. 56 funding, no unfreezing of rates or 15% increase

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## Goals for next year

- Greater grassroots advocacy
- Get commitment to unfreeze rates it's now or never
- Secure increase in rates
- Build/join DD coalition
- Secure Administrative champions
- Secure legislative champions who can push this through next year

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Strategies/Campaign to Increase Visibility and Pressure	
The subtle art of persuasion	
(timing, reciprocity, persistence, urgency)	-
Images matter     Truth-tell	
• Build Rapport	
• Campaign	_
CAHF Focused (who we serve)     Client focused (What about me?)	
<ul> <li>Provider focused (How do we stay open?)</li> <li>Family focused (uncertainty, inconsistent services)</li> </ul>	
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Strategies/Campaign to Increase Visibility and Pressure continued	
Areas of Focus:  • CAHF ICF/DD provider meetings with:	
Department of Finance, Health and Human Services Agency,	
Department of Developmental Services, Department of Health Care	-
Services, Governor's Office	
Local tours for Administration Officials     Legislator outreach to Governor's office	
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Budget Timeline	
Fall	
Meet with Department of Finance, Governor's office, other departments and make	
formal request  • Meet with other organizations to build coalition	
Meet with local legislators and identify DD champions	
January	-
<ul> <li>2020- 2021 Proposed Budget release</li> <li>January 28 – SAVE the DATE – CAHF Budget Advocacy Day – Official Kick Off of Advocacy</li> </ul>	
at the Local/Regional Level	
Meetings with legislators, build support	
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Budget Timeline continued  Second and will  Second and will  Second and will discretion prior to May Revise  May  May Need with control or Related  Assembly and Serates sales from all cross on their budget  Conference committee meets and task from all cross  Groversor signs budget no later than June 15  Groversor signs budget no later than June 20  CALL TO ACTION  Commit to continuous singagement with your legislator and key budget  committee members  Fred Committee in the continuous singagement with your legislator and key budget  committee nembers  Fred Committee in the continuous singagement with your legislator and key budget  committee nembers  Fred Committee in the continuous singagement with your legislator and key budget  committee nembers  Fred Committee in the continuous singagement with your legislator meetings  Fred Committee in the continuous singagement with your legislator meetings  Fred Committee in the continuous singagement with your legislator in fall to discuss increased funding  Fred Committee in the continuous singagement with your legislator meetings  Fred Committee in the continuous singagement with your legislator in fall to discuss increased funding  Fred Committee in the continuous singagement with your legislator in fall to discuss increased funding  Fred Committee in fall to discuss in fall to discuss in fa		
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